



# Weill Cornell Medicine

## Information Technologies & Services

### *FY20 Rates*

#### Standard Devices

Standard Devices	FY20 Rate	New Connection, Replacement, Reconnect, Relocation	FY19 Rate	FY20 Percent Change
Standard Locked Desktop/Laptop	\$405 per year	\$100 one-time fee *	\$400 per year	1.25%
Standard Open Desktop/Laptop	\$485 per year	\$100 one-time fee *	\$475 per year	2.11%
Standard Printer	\$225 per year	\$100 one-time fee	\$220 per year	2.27%
Standard Tablet with Secure Wi-Fi Access	\$405 per year	\$100 one-time fee	\$400 per year	1.25%
Standard Tablet with Email-Only Access	FREE	FREE	FREE	0.00%
Smartphone with Secure Wi-Fi Access	FREE	FREE	FREE	0.00%

\*New Connect and Replacement Connect fees are waived for Pre-imaged, Standard Dell Models.

### Devices on Research Network

Devices on Research Network	FY20 Rate	New Connection, Replacement, Reconnect, Relocation	FY19 Rate	FY20 Percent Change
Desktop/Laptop on Research Network	\$350 per year	FREE	\$350 per year	0.00%
Printer on Research Network	\$150 per year	FREE	\$150 per year	0.00%
ITS Security-Certified Research Instrument/IoT (Internet of Things)*	\$150 per year + consultation (\$100 per hour)	FREE	\$150 per year + consultation (\$100 per hour)	0.00%
IoT Devices on Research Network	\$350 per year + consultation (\$100 per hour)	FREE	\$350 per year + consultation (\$100 per hour)	0.00%

\* Certification request form will be made available in FY19. Rate for existing device will remain the same until certification request has been processed by ITS.

### Non-Standard Devices

Non-Standard Devices	FY20 Rate	New Connection, Replacement, Reconnect, Relocation	FY19 Rate	FY20 Percent Change
Non-Standard Desktop/Laptop	\$550 per year + consultation (\$100 per hour)	\$150 minimum \$100 per hour after 1st hour	\$540 per year + consultation (\$100 per hour)	1.85%
Non-Standard Printer	\$225 per year + consultation (\$100 per hour)	\$150 minimum \$100 per hour after 1st hour	\$220 per year + consultation (\$100 per hour)	2.27%
Non-Standard Tablet with Secure Wi-Fi Access	\$550 per year + consultation (\$100 per hour)	\$150 one-time fee	\$540 per year + consultation (\$100 per hour)	1.85%
ITS Security-Certified Instrument/IoT (Internet of Things)*	\$225 per year + consultation (\$100 per hour)	\$150 minimum \$100 per hour after 1st hour  Initial security review and approval of a model \$135 per hour (only for the first device of that model type)	\$220 per year + consultation (\$100 per hour)	2.27%
IoT Devices	\$550 per year + consultation (\$100 per hour)	\$150 minimum \$100 per hour after 1st hour	\$540 per year + consultation (\$100 per hour)	1.85%

\* Facility, medical, and security devices, etc., (environmental sensor, access panel, etc..) certified by ITS. Certification request form will be made available in FY19. Rate for existing device will remain the same until certification request has been processed by ITS.

### Virtual Desktops (Sunset by FYE19)

Virtual Desktops	FY20 Rate	Setup Fee	FY19 Rate	FY20 Percent Change
Locked VDI Session*	Discontinued	\$100 one-time fee	\$400 per year	Not Applicable
Open VDI Session*	Discontinued	\$100 one-time fee	\$700 per year	Not Applicable
Each Additional 1GB RAM*	Discontinued		\$10 per year	Not Applicable
<b>Virtual Desktop Accessories</b>				
Thin Client	Discontinued		\$280 one-time fee	Not Applicable
Optional Wireless Keyboard & Mouse	Discontinued		\$70 one-time fee	Not Applicable
Optional 24-Inch Monitor	Discontinued		\$200 one-time fee	Not Applicable

\*VDI Service is scheduled to be sunset by June 2019, please contact your ITS Liaison to discuss options for your department.

### Support Consultation

Consultation	FY20 Rate	FY19 Rate	FY20 Percent Change
General Consultation	\$100 per hour	\$100 per hour	0.00%
New Office/Dept, large office move or similar projects*	\$150 per hour per tech (at hourly increments) + \$150 per device connection fee	\$150 per hour per tech (at hourly increments) + \$150 per device connection fee	0.00%

\* Please call and discuss with your ITS Liaison, as special situation may apply to these project rates.

### Hosting Services

Hosting Services	FY20 Rate	Setup Fee	FY19 Rate	FY20 Percent Change
Physical Servers	\$4,700 per year		\$4,700 per year	0.00%
Virtual Server (XS) 1CPU, 4GB RAM Maximum	\$1,850 per year		\$1,850 per year	0.00%
Virtual Server (S) 2CPU 8GB RAM Maximum	\$3,700 per year		\$3,700 per year	0.00%
Virtual Server (M) 4CPU 16GB RAM Maximum	\$6,100 per year		\$6,100 per year	0.00%
Virtual Server (L) 8CPU 32GB RAM Maximum	\$8,500 per year		\$8,500 per year	0.00%
Virtual Server (XL) 16CPU 64GB RAM Maximum	\$15,500 per year		\$15,500 per year	0.00%
Server Backup Option	\$110 per year per 100GB		\$300 per year for first 100GB \$120 per year for each additional 100GB	-63.33%
Blade Slot Fee	\$1,000 per year		\$1,000 per year	0.00%
<b>Database Hosting</b>				
Small Database: Oracle, MSSQL/MySQL (up to 1GB storage, 1 schema)	\$2,500 per year	\$132 per hour	\$2,500 per year	0.00%
Medium Database: Oracle, MSSQL or MySQL DB (up to 3GB storage, up to 5 schemas)	\$5,000 per year	\$132 per hour	\$5,000 per year	0.00%
Large Database: Oracle, MSSQL (>10GB storage, up to 5 schemas)	Call, price varies with complexity and RAM/CPU requirements	\$132 per hour	Call, price varies with complexity and RAM/CPU requirements	0.00%
Additional DB storage up to 10 GB of storage	\$1,000 per year		\$1,000 per year	0.00%

### Data Storage Services

Data Storage	FY20 Rate	FY19 Rate	FY20 Percent Change
<b>BOX File Share</b> <i>Personal Cloud File Sharing (NOT HIPAA/PCI compliant)</i>	FREE	FREE	0.00%
Research File Storage	\$15 per year per 100GB	\$15 per year per 100GB	0.00%
General File Storage	\$135 per year per 100GB	\$150 per year per 100GB	-10.00%
File Storage Data Protection Add-on* (Backups)	\$120 per year per 100GB	\$120 per year per 100GB	0.00%
Free Researcher Personal Storage <i>(HIPAA and PCI compliant)</i>	25GB Free storage per person (with approval by PI)	25GB Free storage per person (with approval by PI)	0.00%
Direct Attached Block Storage for ITS Hosted Server	\$110 per year per 100GB	\$120 per year per 100GB	-8.33%
Client Desktop Backup (Crash Plan)	\$50 per year per user; self-service (for up to 4 devices per user). Support and installation charged at consult rates.	New Service	New Service

\* Data Protection are add-ons to the Research and General File Storage services; costs shown are in addition to the base price.

### Red Cloud Service

Red Cloud Services	FY20 Rate	FY19 Rate	FY20 Percent Change
Secure Remote Archive	\$85 per year per TB	\$85 per year per TB	0.00%
Secure Red Cloud Compute	\$400 per core year with 50GB of storage for OS & Data*	\$400 per core year with 50GB of storage for OS & Data*	0.00%

\* RedCloud Computing: a core-year is defined as 8,585 core-hours. After initial purchase is made, the hours are counted when there is actual use, 8,585 could be used all in one month or throughout multiple years.

### Cloud Service

Cloud Services	FY20 Rate	FY19 Rate	FY20 Percent Change
Cloud Migration and Consulting Services	CALL*		

\*ITS, through its Cloud Center of Excellence, leverages best practices and reference architectures to help with a variety of cloud consulting services. Consulting is provided on an hourly or per-engagement basis. Please contact ITS for further information. (Here is the catalog for AWS: <https://its.weill.cornell.edu/services/storage-servers/amazon-web-services>)

### Metro Ethernet Connections

Metro Ethernet	FY20 Rate	FY19 Rate	FY20 Percent Change
10MB Connection	\$18,000 per year	\$18,000 per year	0.00%
100MB Connection	\$30,000 per year	\$30,000 per year	0.00%
1000MB Connection	\$42,000 per year	\$42,000 per year	0.00%

### Phone and Conference Services

IP Phone	FY20 Rate	New Connect	FY19 Rate	FY20 Percent Change
<b>Analog Fax</b>				
Analog fax line for sending and receiving fax	\$565 per year		\$600 per year	-5.83%
<b>eFax</b>				
Send (not receive) up to 100 pages per month electronically	FREE		FREE	0.00%
Send/receive	\$565 per year		\$600 per year	-5.83%
Standard IP Phone	\$565 per year	\$850 one-time fee	\$600 per year	-5.83%
Speaker-Only Conference Phone	\$565 per year	\$1300 one-time fee	\$600 per year	-5.83%
<b>IP Phone Add-ons</b>				
ACD Queue	\$180 per year	\$950 one-time fee	\$120 per year	50.00%
Expansion Module Upgrade		\$100 one-time fee		0.00%
Voice Menu <i>Includes Auto-Attendant/IVR (i.e. For appointment, press 1)</i>	\$565 per year		\$600 per year	-5.83%
<b>Video Conferencing</b>				
Standard Video Conference Device	\$350 per year	\$100 one-time fee	\$375 per year	-6.67%
Non-Standard Video Conference Device	\$550 per year	\$150 one-time fee	\$540 per year	1.85%
Zoom Conference Service	FREE		FREE	0.00%

### Audiovisual Conference Room Services

Video Conference Rooms	FY20 Rate	FY19 Rate	FY20 Percent Change
<b>Conference Room Type A</b> Sophisticated conference room or lecture space with video conferencing, web conferencing, and AV integrated control system with 24/7 monitoring support	\$8,000 per year	\$8,000 per year	0.00%
<b>Conference Room Type B</b> Conference room with web conferencing capabilities and AV integrated control system with 24/7 monitoring support	\$4,500 per year	\$4,500 per year	0.00%
<b>Conference Room Type D</b> Conference room with presentation, web conferencing capabilities, and 24/7 monitoring support	\$3,000 per year	\$3,000 per year	0.00%
<b>Conference Room Type E</b> Conference room or lecture space with video conferencing web conferencing, and 24/7 monitoring support	\$7,000 per year	\$7,000 per year	0.00%
<b>Auditorium</b> Auditorium or lecture space with video conferencing, web conferencing, streaming, lecture recording, and AV integrated control system with 24/7 monitoring support	\$20,000 per year	\$20,000 per year	0.00%
<b>Training Room</b> Lecture space specifically designed to meet the instructor's and students' needs. Usually consists of extra visual and audio aids to help the participants.	\$15,000 per year	\$15,000 per year	0.00%



### Audiovisual Support Services for Events

Audiovisual Support Services	FY20 Rate	FY19 Rate	FY20 Percent Change
<b>Weekdays 8am - 6pm, WCM Departments</b>			
Pre-Production Planning <sup>1</sup>	\$50 per event	\$50 per event	0.00%
Set Up <sup>1</sup>	30 minutes standard setup included at no additional charge	30 minutes standard setup included at no additional charge	0.00%
Technical Support	\$105 per hour per technician	\$105 per hour per technician	0.00%
<b>Off Hours and Weekends, WCM Departments</b>			
Pre-Production Planning <sup>1</sup>	\$100 per event	\$100 per event	0.00%
Set Up <sup>1</sup>	\$100 per event	\$100 per event	0.00%
Technical Support	\$125 per hour per technician	\$125 per hour per technician	0.00%
<b>All Hours, Non-WCM Customers</b>			
Pre-Production Planning <sup>1</sup>	\$200 per event	\$200 per event	0.00%
Set Up <sup>1</sup>	\$100 per event	\$100 per event	0.00%
Technical Support	\$175 per hour per technician	\$175 per hour per technician	0.00%
<b>Technology Services, All Customers</b>			
Event Guest Wi-Fi Service	\$5 per attendee <sup>2</sup>	\$5 per attendee	0.00%
Point-to-Point Video Conferencing	Additional setup charges apply	Additional setup charges apply	0.00%
Audio Conferencing	Additional setup charges apply	Additional setup charges apply	0.00%
Other Technology Needs	Additional setup charges apply	Additional setup charges apply	0.00%

<sup>1</sup> Additional planning and set up charges may apply for technology services and will be based on technician support rate.

<sup>2</sup> Minimum charge for 100 attendees in Uris, C200, A250, A950 or combined WGC ABC rooms. Minimum charge for 20 people in all other spaces. Recurring internal events and grand rounds at \$75 per event.

### Security Services

Security Services	FY20 Rate	FY19 Rate	FY20 Percent Change
Security, change monitoring, and alerting for departmental servers/applications with sensitive data	\$1,550 per year	\$1,550 per year	0.00%
Departmental/Divisional Sensitive Data Report	\$1,050 per report	\$1,050 per report	0.00%
ITS Security Consultation, assessment	\$135 per hour	\$135 per hour	0.00%
ITS Security Consultation with external vendor	\$250 per hour	\$250 per hour	0.00%

### Project Management

Project Management Office	FY20 Rate	FY19 Rate	FY20 Percent Change
Project Discovery Includes up to 25 hours of research and analysis	FREE	FREE	0.00%
Project Management Fee	\$108 per hour	\$108 per hour	0.00%

### Software Development Services

Software Development Services	FY20 Rate	FY19 Rate	FY20 Percent Change
Application/Web Development	\$120 per hour	\$115 per hour	4.35%
<b>SharePoint Hosting</b>			
<b>Basic</b> <i>Includes 5GB storage, 2GB OneDrive for Business storage, 2hrs Site Design, 5 hours Tier 2 phone/remote support, Web Training, Daily data backups</i>	\$1,500 per year	\$1,500 per year	0.00%
<b>Advanced Customization</b> <i>Includes customization greater than basic</i>	\$120 per hour	\$115 per hour	4.35%

## Web and Design Services

Web Services	FY20 Rate	FY19 Rate	FY20 Percent Change
<b>Web Hosting</b>			
<b>Research Lab Web Hosting</b> <i>For qualifying lab websites hosted via WCM Drupal for Labs. Up to 10k monthly page-views, 5GB storage, automated backups, and CMS access for site managers</i>	FREE	FREE	0.00%
<b>Lite</b> <i>Includes static HTML site on legacy Web server, or pages inclusive in weill.cornell.edu or weillcornell.org</i>	FREE	FREE	0.00%
<b>Small Web Hosting</b> <i>Includes Drupal hosting, up to 10,000 monthly page-views, 5GB storage, caching, automated backups, and CMS access for site manager</i>	\$370 per year	\$370 per year	0.00%
<b>Medium Web Hosting</b> <i>Includes Drupal hosting, up to 100,000 monthly page-views, 20GB storage, caching, automated backups, CMS access for site managers, and optional developmental access</i>	\$1,125 per year	\$1,125 per year	0.00%
<b>Large Web Hosting</b> <i>Includes Drupal hosting, up to 500,000 monthly page-views, 30GB storage, caching, automated backups, CMS access for site managers, and optional developmental access</i>	\$4,500 per year	\$4,500 per year	0.00%
Institutional domain name registration and management (x.weill.cornell.edu or x.weillcornell.org)	FREE	manuall	0.00%
Fully qualified domain name (x.com or y.org) registration and management	\$200 for 5-year registration	\$200 for 5-year registration	0.00%
SSL Certificate	Free	FREE	0.00%
<b>Web Maintenance</b>			
Ticket Work	\$120 per hour	\$105 per hour	14.29%
<b>Web Project Services</b>			
<b>Web Project Work</b> <i>Includes design, production, or development work</i>	\$115 per hour	\$115 per hour	0.00%
<b>Outsourced RFP fee</b> <i>Includes RFP creation and team involvement over life of project; maximum of 50 hours of resource time</i>	\$5,250 one-time fee	\$5,250 one-time fee	0.00%
Additional resource hours on RFP projects	\$130 per hour	\$130 per hour	0.00%

## Photography

Photography	FY20 Rate	FY19 Rate	FY20 Percent Change
<b>Photo Retouching and Composite Layout</b> <i>Retouching, layout, text in composite/group photos, figures for publication</i>	\$80 per hour	\$80 per hour	0.00%
<b>Photo</b> <i>office, lab, event, annual report, publication, website photos</i>	\$200 per hour	\$200 per hour	0.00%
<b>Patient Photography</b>	\$100 per hour & \$5/ea photo print for court or chart	\$100 per hour & \$5/ea photo print for court or chart	0.00%
<b>Studio Photos</b>			
<i>Small objects, models, needles, brochures, etc.</i>	\$100 per hour	\$100 per hour	0.00%
<i>Faculty</i>	\$100 per session	\$100 per session	0.00%
<i>Residents for Departmental Composite</i>	\$40 per shot	\$40 per shot	0.00%
<i>Passport/Visa (Includes 6-2x2s)</i>	\$15 per shot	\$15 per shot	0.00%
<b>Group Shots</b>			
<i>Small Groups (&lt;25)</i>	\$200 per shot	\$200 per shot	0.00%
<i>Large Groups</i>	\$400 per shot	\$400 per shot	0.00%