



**Desktops, Laptops & Other Devices**

Standard Devices	FY17 Rate	New Connection, Replacement, Reconnect	Relocation	FY16 Rate	Percent Change
Standard Locked Desktop	\$385 per year	\$100 one-time fee	\$100 one-time fee	\$375 per year	2.67%
Standard Locked Laptop	\$385 per year	\$100 one-time fee	\$100 one-time fee	\$380 per year	1.32%
Standard Open Desktop	\$450 per year	\$100 one-time fee	\$100 one-time fee	\$435 per year	3.45%
Standard Open Laptop	\$450 per year	\$100 one-time fee	\$100 one-time fee	\$450 per year	0.00%
Standard Printer	\$215 per year	\$100 one-time fee	\$100 one-time fee	\$210 per year	2.38%

Non-Standard Devices	FY17 Rate	New Connection, Replacement, Reconnect	Relocation	FY16 Rate	Percent Change
Non-Standard Desktop	\$530 per year + consultation (\$100 per hour)	\$150 minimum \$100 per hour after 1st hour	\$150 one-time fee	\$515 per year + consultation (\$100 per hour)	2.91%
Non-Standard Laptop	\$530 per year + consultation (\$100 per hour)	\$150 minimum \$100 per hour after 1st hour	\$150 one-time fee	\$515 per year + consultation (\$100 per hour)	2.91%
Non-Standard Printer	\$215 per year + consultation (\$100 per hour)	\$150 minimum \$100 per hour after 1st hour	\$150 one-time fee	\$225 per year + consultation (\$100 per hour)	-4.65%
Other Device	\$530 per year + consultation (\$100 per hour)	\$150 minimum \$100 per hour after 1st hour	\$150 one-time fee	\$515 per year + consultation (\$100 per hour)	2.91%
ITS security pre-screened and approved devices *	\$380 per year + consultation (\$100 per hour)	\$150 minimum \$100 per hour after 1st hour  Initial security review and approval of a model \$135 per hour (only for the first device of that model type)	\$150 one-time fee	\$515 per year + consultation (\$100 per hour)	-26.21%

\*Facility, medical, and security devices, etc., (environmental sensor, medical device, door access panel, etc.) that have been pre-approved and screened. Call ITS to start the screen process for existing devices.

Standard Devices on Research Network	FY17 Rate	New Connection, Replacement, Reconnect	Relocation	FY16 Rate	Percent Change
Standard Desktop on Research Network	\$330 per year	FREE	\$100 one-time fee	\$330 per year	0.00%
Standard Laptop on Research Network	\$380 per year	FREE	\$100 one-time fee	\$380 per year	0.00%
Standard Printer on Research Network	\$150 per year	FREE	\$100 one-time fee	\$150 per year	0.00%

Non-Standard Devices on Research Network	FY17 Rate	New Connection, Replacement, Reconnect	Relocation	FY16 Rate	Percent Change
Non-Standard Desktop On Research Network	\$330 per year + consultation (\$100 per hour)	FREE	\$100 one-time fee	\$330 per year + consultation (\$100 per hour)	0.00%
Non-Standard Laptop on Research Network	\$380 per year + consultation (\$100 per hour)	FREE	\$100 one-time fee	\$380 per year + consultation (\$100 per hour)	0.00%

Non-Standard Printer on Research Network	\$150 per year + consultation (\$100 per hour)	FREE	\$100 one-time fee	\$150 per year + consultation (\$100 per hour)	0.00%
Other Device on Research Network	\$330 per year + consultation (\$100 per hour)	FREE	\$100 one-time fee	\$515 per year + consultation (\$100 per hour)	0.00%

### Mobile Devices

Standard Mobile Devices	FY17 Rate	New Connection, Replacement, Reconnect		FY16 Rate	Percent Change
Standard SmartPhone with Email Access Only	FREE	FREE		FREE	
Standard Tablet with Email Access Only	FREE	FREE		FREE	
Standard SmartPhone with Secure Wi-Fi Access	\$285 per year	\$150 one-time fee		\$275 per year	3.64%
Standard Tablet with Secure Wi-Fi Access	\$385 per year	\$150 one-time fee		\$375 per year	2.67%

Non-Standard Mobile Devices	FY17 Rate	New Connection, Replacement, Reconnect		FY16 Rate	Percent Change
Non-Standard SmartPhone with Email Access Only	FREE	FREE		FREE	
Non-Standard Tablet with Email Access Only	FREE	FREE		FREE	
Non-Standard SmartPhone with Secure Wi-Fi Access	\$530 per year + consultation (\$100 per hour)	\$150 one-time fee		\$425 per year + consultation (\$100 per hour)	24.71%
Non-Standard Tablet with Secure Wi-Fi Access	\$530 per year + consultation (\$100 per hour)	\$150 one-time fee		\$515 per year + consultation (\$100 per hour)	2.91%

### Virtual Desktops

Virtual Desktops*	FY17 Rate	Setup Fee		FY16 Rate	Percent Change
Locked Session On ITS-Tagged Computer	\$435 per year	\$100 one-time fee		\$425 per year	2.35%
Locked Session with Thin Client Device (for Exam Room, Kiosk, PCI etc..)	\$540 per year	\$100 + \$255 one-time fee		\$525 per year	2.86%
Open Session on ITS-Tagged Computer	\$770 per year	\$100 one-time fee		\$750 per year	2.67%
Locked Session-only (w/o tagged computer or Thin Client)	\$770 per year	\$100 one-time fee		\$750 per year	2.67%
Session With Custom Configuration	Billed according to the configuration selected	Project fee may apply		Billed according to the configuration selected	
<b>Accessories</b>					
Additional 1GB RAM	\$25 per year	\$245 one-time fee		\$25 per year	0.00%
Optional Wireless Keyboard & Mouse		\$70 one-time fee			
Optional 24-Inch Monitor		\$200 one-time fee			

### Email & Calendar

Email & Calendar Services	FY17 Rate			FY16 Rate	Percent Change
WCMC Faculty, Students, Staff & Voluntary Faculty	FREE			FREE	
Affiliated WCMC Faculty (Web Only Access)	FREE			FREE	
Exchange Mobile Access for Email/Calendar	FREE			FREE	
IMAPS	Discontinued in FY16			Discontinued in FY16	

## Data Storage Options

File Storage	FY17 Rate	Remote Mirror Option	Encrypted and Off-site backup Option	FY16 Rate	Percent Change
Free Researcher Personal Storage (HIPAA and PCI compliant)	25GB Free storage per person (with approval by PI)	N/A	N/A	25GB Free storage per person (with approval by PI)	0.00%
Free Personal Cloud File Sharing	coming soon this calendar year	N/A	N/A	New in FY17	
Research File Storage *	\$15 per year per 100GB	\$15 per year per 100GB	\$120 per year per 100GB	\$15 per year per 100GB	0.00%
General File Storage	\$300 per year per 100GB	\$300 per year per 100GB	\$120 per year per 100GB	\$300 per year per 100GB	0.00%

\*Options are add-on cost to the base price

Red Cloud Services	FY17 Rate			FY16 Rate	Percent Change
Secure Remote Archive	\$85 per year per TB			\$120 per year per TB	-29.17%
Secure RedCloud Compute	\$400 per core year with 50GB of storage for OS & Data*				New Service in FY17

\* RedCloud Computing: a core-year is defined as 8,585 core-hours. After initial purchase is made, the hours are counted when there is actual use, 8,585 could be used all in one month or through out multiple years.

Research High Performance Computing	FY17 Rate			FY16 Rate	Percent Change
Research High Performance Computing	CALL			N/A	N/A

## Network Connectivity & Phone Services

WebVPN, Analog Fax & eFax	FY17 Rate			FY16 Rate	Percent Change
<b>WebVPN</b>					
WCMC Staff, Students, Faculty & NYP Residents (East Campus)	FREE			FREE	
WCMC Affiliates & External Groups	FREE			FREE	
<b>Analog Fax</b>					
Analog fax line for sending and receiving fax	\$636 per year			\$600 per year	6.00%
<b>eFax</b>					
Send (not receive) up to 100 pages per month electronically	FREE			FREE	
Send/receive	\$636 per year			\$600 per year	6.00%
Analog/Xerox Surcharge for eFax	\$300 per year			\$300 per year	0.00%

Expanded Wireless Services*	FY17 Rate			FY16 Rate	Percent Change
Wireless Access Point Charges	FREE			FREE	N/A
Set-up fee for additional Wireless Access Points <i>Excluding cabling work if necessary</i>	FREE			FREE	N/A

IP Phone	FY17 Rate	New Connect	Relocation	FY16 Rate	Percent Change
Standard IP Phone	\$636 per year	\$850 one-time fee	\$100 one-time fee	\$600 per year	6.00%
IP Phone Expansion Module		\$100 one-time fee		\$100 one-time fee	0.00%
Speaker-Only Conference Phone	\$636 per year	\$1300 one-time fee	\$100 one-time fee	\$600 per year	6.00%
<b>IP Phone Add-ons</b>					
ACD Queue Upgrade	\$120 per year	\$950 one-time fee			New Fee in FY17
Expansion Module Upgrade		\$200 one-time		\$200 one-time	0.00%

Voice Menu <i>Includes Auto-Attendant/IVR (i.e. For appointment, press 1)</i>	\$636 per year			\$600 per year	6.00%
Call Recording <i>Phones in agent pools/ACD with calls being recorded</i>	\$60 per year			\$60 per year	0.00%
<b>Video Conferencing Units</b>					
Standard Video Conference Unit	\$360 per year			\$350 per year	2.86%
Non-Standard Video Conference Unit	\$530 per year			\$515 per year	2.91%
<b>Microsoft Lync Audio Conferencing** (with a dial-in number and individual access code)</b>					
Up to 20 participants	FREE				
21-50 participants	FREE				
<b>WebEx Conference***</b>					
WebEx Conference	\$180 per year				New Service in FY17

\*All phone and video conference services are subject to incidental connection fees. (Please refer to Other Incidental Fees for more information.)

\*\*Lync phone services are available at no additional charge to those with an ITS-managed phone.

\*\*\*WebEx Audio Conference charges will go into effect in FY16.

### Audiovisual Services

Video Conference Rooms	FY17 Rate			FY16 Rate	Percent Change
Conference Room Type A Sophisticated conference room or lecture space with video conferencing, web conferencing, and AV integrated control system with 24/7 monitoring support	\$10,000 per year				New Service in FY17
Conference Room Type B Conference room with web conferencing capabilities and AV integrated control system with 24/7 monitoring support	\$8,000 per year				New Service in FY17
Conference Room Type D Conference room with presentation, web conferencing capabilities, and 24/7 monitoring support	\$5,000 per year				New Service in FY17
Conference Room Type E Conference room or lecture space with video conferencing web conferencing, and 24/7 monitoring support	\$9,000 per year				New Service in FY17
Auditorium Auditorium or lecture space with video conferencing, web conferencing, streaming, lecture recording, and AV integrated control system with 24/7 monitoring support	\$25,000 per year				New Service in FY17
Training Room Lecture space specifically designed to meet the instructor's and students needs. Usually consists of extra visual and audio aids to help the participants.	\$20,000 per year				New Service in FY17

### Security Services

Security Services	FY17 Rate			FY16 Rate	Percent Change
Security, change monitoring, and alerting for departmental servers/applications with sensitive data	\$1,550 per year			\$1,500 per year	3.33%

Departmental/Divisional Sensitive Data Report	\$1,050 per report			\$1,000 per report	5.00%
ITS Security Consultation, assessment	\$135 per hour			\$125 per hour	8.00%
ITS Security Consultation with external vendor	\$250 per hour			\$250 per hour	New Service in FY17

### Database Hosting

Server & Database Hosting	FY17 Rate	Set-up/one-time fee	Additional options	FY16 Rate	Percent Change
Server Hosting and Management (Physical)	\$4,700 per year	\$1,000 one-time fee*	\$1,000 per year blade slot fee †	\$4,700 per year	\$300 per year backup cost listed separately and one-time setup lowered from \$3,000
Data Center Hosting only †	TBD	TBD			
Server application installation, consultation	\$132 per hour				New Service in FY17

\*For rack, stack, and base OS installation, application installation fees may apply.

† blade slot fee is charged only if a blade is purchased and to be installed into an blade chassis not originally paid by the dept.

† Data center hosting only are designed for vendor supported appliances, or departments with IT staff that wish to manage their own servers. Please call to check minimum requirements.

Virtual Hosting	FY17 Rate	FTE Subsidized	FY16 Rate	Percent Change
<b>Server Hosting (Virtual)</b>	<b>Regular</b>	<b>FTE Subsidized</b>		
Virtual Server (XS) 1CPU, 4GB RAM Maximum	\$1,850 per year	\$950 per year	\$1,850 per year/\$950 per year	0.00%
Virtual Server (S) 2CPU 8GB RAM Maximum	\$3,700 per year	\$2,000 per year	\$3,700 per year/\$2000 per year	0.00%
Virtual Server (M) 4CPU 16GB RAM Maximum	\$6,100 per year	\$4,100 per year	\$6,100 per year/\$4,100 per year	0.00%
Virtual Server (L) 8CPU 32GB RAM Maximum	\$8,500 per year	\$6,500 per year	\$8,500 per year/\$6,500 per year	0.00%
Virtual Server (XL) 16CPU 64GB RAM Maximum	\$15,500 per year	\$13,500 per year	\$15,500 per year/\$13,500 per year	0.00%
<b>Encrypted Backup and Off-Site Storage</b>	<b>Annual Fee</b>			
Per Server with standard 100GB OS partition	\$300 per year	\$300 per year	\$300 per year	0.00%
<b>Direct attached storage</b>	<b>Annual Fee</b>	<b>Backup option</b>		
Direct attached server block storage	\$300 per year per 100GB	\$120 per year per 100GB	\$120 per year per 100GB	0.00%

Database Hosting	FY17 Rate	Setup	FY16 Rate	Percent Change
Small Database: MSSQL/MySQL (up to 1GB storage, 1 schema)	\$2,500 per year	\$132 per hour	\$2,500 per year	0.00%
Medium Database: MSSQL or MySQL DB (up to 3GB storage, up to 5 schema)	\$5,000 per year	\$132 per hour	\$5,000 per year	0.00%
Large Database: Oracle, MSSQL (>10GB storage, up to 5 schema)	Call, price varies with complexity and RAM/CPU requirements	\$132 per hour	Call, price varies with complexity and RAM/CPU requirements	
Additional DB storage up to 10 GB of storage	\$1,000 per year		\$1,000 per year	0.00%

### Project Management

Project Management Office	FY17 Rate	FY16 Rate	Percent Change
Project Discovery Includes up to 25 hours of research and analysis	FREE	FREE	
WCMC Faculty, Students & Staff	\$120 per hour	\$135 per hour	-11.11%

External Groups/Non-WCMC Community	\$120 per hour			\$135 per hour	-11.11%
Expedited Projects	\$120 per hour			\$135 per hour	-11.11%

### Web & Design Services

Web Services	FY17 Rate			FY16 Rate	Percent Change
<b>Web Operations</b>					
<b>Lite</b> <i>Includes static HTML site on legacy Web server, or pages inclusive in weill.cornell.edu or weillcornell.org</i>	FREE			FREE	
<b>Basic</b> <i>Includes Drupal hosting, 100s visits/day, CMS access</i>	\$360 per year			\$360 per year	0.00%
<b>Professional</b> <i>Includes Drupal hosting, 1000s visits/day, CMS access, SVN and file system access by request</i>	\$1,080 per year			\$1,080 per year	0.00%
<b>Large Web Hosting</b> <i>Includes Drupal hosting, up to 1 million monthly page views, 5GB of storage, 1GB database, CMS access, SVN and file system by request</i>	\$4,320 per year			\$4,320 per year	0.00%
<b>Domain name registration and hosting</b> <i>Lasts 5 years</i>	\$200 one-time fee			\$200 one-time fee	0.00%
<b>SSL Certificate</b>	Free			\$200 per one-year certificate	-100.00%
<b>Web Maintenance</b>					
<b>Ticket Work</b>	\$100 per hour				0.00%
<b>Web Project Services</b>					
<b>Web Project Work</b> <i>Includes design, production, or development work</i>	\$110 per hour			\$110 per hour	0.00%
<b>Outsourced RFP fee</b> <i>Includes RFP creation and team involvement over life of project; maximum of 50 hours of resource time</i>	\$5,250 one-time fee			\$5,250 one-time fee	0.00%
<b>Additional resource hours on RFP projects</b>	\$125 per hour			\$125 per hour	0.00%
<b>Art &amp; Photography</b>					
<b>Location Hours</b> <i>Photo (Office/lab/event/ annual report/publications/website photos)</i>	\$200 per hour			\$200 per hour	0.00%
<b>Studio (Small objects, models, needles, brochures, etc.)</b>	\$100 per hour			\$100 per hour	0.00%
<b>Patient</b>	\$1 p			\$1	0.00%
<b>Art (Retouching, layout/text in composite/group photos/figures for publication)</b>	\$100 per hour			\$100 per hour	0.00%
<b>Studio Photos</b> <i>Faculty</i>	\$100 session			\$100 session	0.00%
<b>Residents for Departmental Composite</b>	\$			\$	0.00%
<b>Passport/Visa (Includes 6- 2x2s)</b>	\$15 per shot			\$15 per shot	0.00%
<b>Group Shots</b> <i>Small Groups (&lt;25)</i>	\$200 per shot			\$200 per shot	0.00%
<b>Large Groups</b>	\$400 per shot			\$400 per shot	0.00%

### Application Development & Analytics

Application Development & Analytics				FY17 Rate	FY16 Rate	Percent Change
Application Development Project Work	\$115 per hour			\$110 per hour	4.55%	
<b>SharePoint Hosting</b>						
Basic <i>Includes 5GB storage, 2GB OneDrive for Business storage, 2hrs Site Design, 5 hours Tier 2 phone/remote support, Web Training, Daily data backups</i>	\$1,500 per year			\$1,500 per year	0.00%	
Advanced Customization <i>Includes customization greater than basic</i>	\$115 per hour			\$110 per hour	4.55%	

### Department Staffing & Consultation

Department Staffing		FY17 Rate	FY16 Rate	Percent Change
General Consultation	\$100 per hour		\$98 per hour	2.00%
Premium Support Service	TBD		TBD	
New Office/Dept, large office move or similar projects*	\$150 per hour per tech (at hourly increments) + \$150 per device connection fee		\$150 per hour per tech (at hourly increments) + \$150 per device connection fee	0.00%

\* Please call and discuss with ITS Client Service BRM group, as special situation may apply to these project rates.

Consultation		FY17 Rate	FY16 Rate	Percent Change
Consultation Services	\$100 per hour		\$98 per hour	2.00%